

MA-B4-1

LEGISLATIVE SERVICES	
COPY TO:	FOR:
Chair	✓ ✓ Committee
CAO	✓ ✓
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Environment, Transportation and Planning Services	May 7th
Employee and Business Services	
Finance	
Health Services	File
Human Services	
Peel Living	

From: wellington [mailto:wellington@wellingtonconstruction.on.ca]
Sent: April 21, 2009 8:15 AM
To: Gillespie, Kent; Macintyre, James; Labrecque, Dan
Cc: Clive Thurston; Kolb, Emil
Subject: Re: Region of Peel Purchasing Policy - Single Point of Contact

good morning kent/james/dan

just a note of appreciation for a positive meeting yesterday

the attitude and principles you espoused are encouraging

in particular the technical interactive blog idea as well as continued interaction with industry stakeholders in policy setting are heartening

thanks again

john mohle

From: Gillespie, Kent
Sent: April 21, 2009 4:22 PM
To: 'wellington'
Cc: Clive Thurston; Kolb, Emil; Macintyre, James; Labrecque, Dan; Szwarc, David; Payne, Jeff
Subject: RE: Region of Peel Purchasing Policy - Single Point of Contact

Dear Mr. Mohle,

It was a pleasure to meet with you on Monday April, 20th. On behalf of the Region of Peel I would like to thank for your interest and valued input into improving our service delivery. The Region of Peel is always interested in receiving comments that help us to examine our policies and processes to improve service to all our stakeholders including the construction industry.

As discussed, it is in the interests of both bidders and the Region to have effective communication during the tendering process. A single point of contact is an industry best practice to ensure that consistent information is provided to all bidders in a transparent and equitable manner. Regional staff strive to ensure that all bidder enquiries concerning both technical aspects and bidding requirements on construction projects are answered in an efficient, effective and timely way.

REFERRAL TO _____
RECOMMENDED _____
DIRECTION REQUIRED _____
RECEIPT RECOMMENDED _____ ✓

We agree that any improvements we can make to the system, including the use of technology to allow better communication, must be explored. Again thank you for your comments and suggestions.

Regards,

R. Kent Gillespie
Commissioner of Employee and Business Services
Regional Municipality of Peel
(905) 791-7800 ext. 4201
Kent.Gillespie@peelregion.ca

----- Original Message -----

From: Gillespie, Kent

To: 'wellington@wellingtonconstruction.on.ca'

Cc: Kolb, Emil ; Szwarc, David ; Macintyre, James ; Labrecque, Dan

Sent: Friday, April 03, 2009 2:40 PM

Subject: Region of Peel Purchasing Policy - Single Point of Contact

Dear Mr. Mohle,

Your email to the Chair and Members of Regional Council of Thursday, March 26, 2009 has come to my attention. The Region of Peel is always interested in receiving comments that help us to examine our processes and improve our services to all our stakeholders including the construction contractor vendor community.

The Purchasing Division is part of the Employee and Business Services department of the Region of Peel. The Director of that Division is James Macintyre. Mr. Macintyre and I would be happy to meet with you at a time and location of your convenience to review your suggestions and to explain our thinking on the subject of a single point of contact for vendor inquiries during a tender call. Or, if you would like we would be happy to discuss this with you by telephone. Please let me know by email if you would like to take the opportunity to discuss this.

We will be responding to your email message in any case so that you have our views on the matter. Thank you for your comments and suggestions.

Regards,

MA-B4-3

R. Kent Gillespie
Commissioner of Employee and Business Services
Regional Municipality of Peel
(905) 791-7800 ext. 4201
Kent.Gillespie@peelregion.ca

MA-B4-4

From: Wellington Construction [mailto:wellington@wellingtonconstruction.on.ca]
Sent: Thursday, March 26, 2009 3:28 PM
To: 'chair@peelregion.ca'
Cc: 'clive@ogca.ca'
Subject: region of peel purchasing policy

Dear region of peel council

Wellington Construction is a municipal contractor specializing in water and sewage facility construction.

Having recently successfully tendered a contract with the region we had opportunity to experience the region's purchasing policy

Be aware that the current policy is costly to the regional taxpayer. Instead of being able to communicate technical queries direct to project specialists, all questions must be made in writing to purchasing staff. These staff decide whether enquiry is worthy of passing on to project specialist.

Unfortunately this system has the following shortcomings:

-often the initial inquiry precipitates another inquiry or more producing a slow cumbersome process. This in turn results in contractors abandoning asking questions with the net result of an under informed tender

-under informed tenders generally result in costs to the owner because

- 1) contractor assesses risk higher than it actually is and builds monies into tender accordingly
- 2) poor document communication results in conflict resolution costs

or both

-this does not take into account monies built into tender that become part of tender price due to "perception" of onerous conditions as conveyed by purchasing policy

I would ask that council review and address this matter from a fiscal prudence and industry relations perspective

I would be glad to discuss this matter with the region

I await your written response

John Mohle
Wellington Construction Inc

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